



ADITYA AGGARWAL

Aditya Aggarwal is Director of Global Gas Solutions at ABS, where he is responsible for developing new opportunities in the gas sector and providing advisory project development support to clients. With over 16 years of diverse experience in the maritime and offshore industry, Aditya has held various technical and project management positions, and is currently involved with LNG as fuel/bunkering, Floating Liquefaction/Regasification and gas carrier projects.

Aditya earned a Diploma in Marine Engineering from Singapore Polytechnic in 2000, followed by Bachelor's and Master's degrees in Naval Architecture and Marine Engineering from the University of New Orleans in 2008, and an MBA from Texas A&M University's Mays Business School in 2015.



JEFFERSON CLARKE

Jefferson Clarke is the Head of Poten's LNG Commercial Analytics team, responsible for LNG market analytics and commercial advisory. Jefferson completed a BA in Economics at the University of Massachusetts and an MS in Public Administration in International Energy Management and Policy from Columbia University. He has worked on a number of LNG shipping market analysis assignments, requiring assessments of the LNG shipping order book, shipyards,

newbuilding costs, charter rates and players in the LNG shipping market. He has also worked on a number of investment based advisory projects to clients on vessel and corporate valuations, sale-leasebacks, investment returns, and residual value risk analysis.



PETER FITZPATRICK

Peter Fitzpatrick is Vice President, Strategic Development where he is responsible for guiding and supporting ABS' and ABS Group's strategic activities and corporate growth globally. Previously, he served as Vice President, Global Business Development and Global Marine market sector for ABS.

Prior to joining ABS, Peter was Vice President Ship Design and Construction for BG Group, where he was responsible for the technical operations of the company's LNG vessel acquisition programs. Peter has worked in a number of gas shipping-related roles throughout his career and has a Bachelor of Engineering in Ship Science from Southampton University. He also completed the Harvard Business School's Advanced Management Program.



WILL PULSFORD

Will Pulsford began his career in 1989 with major upstream operators including Shell, Woodside and Chevron, where he gained a solid grounding in upstream oil and gas development and production and LNG export and import projects. He has held roles in technical, commercial and managerial positions on both onshore and offshore oil and gas fields in Europe and Asia Pacific including North West Shelf, Browse Basin, Gorgon and Bass Strait. In 2006, Will moved into advisory consulting

initially with RISC as Partner and CEO and subsequently as global upstream lead with Poten and Partners. He has provided due diligence and strategic advice to owners, developers, financiers and regulators around the globe on the development of oil and gas fields and establishment of LNG export and import facilities. Will holds a Master's in Engineering Science from Oxford University, is a Chartered member of the Institute of Mechanical Engineers and Engineers Australia and a graduate of the Australian Institute of Company Directors.



GORDON SHEARER

Gordon Shearer has been active in the LNG industry for more than 25 years. He is a senior advisor with Poten & Partners, which he rejoined in 2015. From 2007 until 2013, he was CEO of Hess LNG (a joint venture of Hess Corporation and Poten & Partners). Before joining Poten in 2001, he was employed by Cabot Corporation, where he was CEO of Cabot LNG Corporation, which owned and operated the LNG terminal in Boston Harbor and the LNG carrier Matthew. During this time, he was heavily

involved in the creation of the Atlantic LNG project in Trinidad and Tobago. He received a BSc in geophysics from Edinburgh University in 1976 and an MBA from Harvard Business School in 1978. He was a member of the National Petroleum Council from 2005 until 2016.



GARY SMITH

Gary Smith joined Poten & Partners in 2016 as a member of its LNG Commercial team providing advice to customers and supporting new business development. Today, he heads the firm's global LNG Commercial team. Gary's early career was spent in petrochemical manufacturing (ethylene and plastics) and the downstream oil business in Australia and the UK. In 2002, Gary was named General Manager LNG Shipping for Shell based in London, where he provided commercial support for all operating and prospective equity LNG projects and supported

Shell's entry into the then-emerging short term "trading" of LNG. Gary supported Shell's LNG fleet expansion and sponsored the drafting and launch of Shell LNG Time One, which has become an LNG shipping industry standard. He also served as the President of SIGTTO during this period. In 2006, Gary joined Golar LNG as its CEO. During his tenure he managed the delivery of several newbuildings that have since traded exclusively in the short/medium term market. Gary also led Golar's entry into the FSRU business - one initially focused on the conversion of LNG Carriers but today also includes purpose-built FSRU vessels. He also had a leading role in Golar's recent activities in FLNG. Gary was educated in Australia with degrees in Mechanical and Chemical Engineering.



SOPHIE TAN

Sophie Tan has 15 years of energy markets experience with Poten & Partners, JPMorgan, Argus and Bloomberg. Sophie joined Poten's Business Intelligence team in 2015. Sophie was a Vice President covering China and Asian oil, gas and petrochemical equity research in JPMorgan based out of Hong Kong and China before relocating back to Singapore in 2014. She started her career with KPMG in 2000 after graduating from the University of Melbourne, Australia. Sophie holds a Postgraduate Diploma in Business Administration from the University of

Nottingham, UK, and is an associate member of CPA Australia. Sophie is currently pursuing a Bachelor of Psychology with the Singapore University of Social Sciences on a part-time basis.



MICHAEL D. TUSIANI

Michael D. Tusiani joined Poten & Partners in 1973. From 1983 to 2016, he served as its Chairman and Chief Executive Officer. He is currently the Chairman Emeritus. During his career, he has been active in all aspects of oil and gas trading and transportation. He has written numerous articles on energy and shipping matters and four books: The Petroleum Shipping Industry: A Nontechnical Overview (PennWell, 1966); The Petroleum Shipping Industry: Operations and Practices

(PennWell, 1996); LNG: A Nontechnical Guide (PennWell, 2006, co-author) and LNG: Fuel For A Changing World: A Nontechnical Guide (PenWell, 2016, co-author). He received a B.A. from Long Island University and an M.A. in Economics from Fordham University.



CHRISTOPHER J. WIERNICKI

Christopher J. Wiernicki is Chairman, President and Chief Executive Officer (CEO) of ABS and Chairman of ABS Group of Companies, Inc. He joined ABS in 1993 and has held leadership roles including President and Chief Operating Officer (COO), President and COO of ABS Europe Ltd., Executive Vice President and Chief Technology Officer (CTO), and President and COO of the ABS Group of Companies, Inc.

Before joining ABS, Wiernicki was President and CEO of Designers and Planners Inc., a leading U.S. naval architecture firm. He earned a bachelor's degree in Civil Engineering from Vanderbilt University, a master's degree in Structural Engineering from George Washington University, and a master's degree in Ocean Engineering from the Massachusetts Institute of Technology. He also completed the Harvard Business School's Advanced Management Program.

Wiernicki served as Chairman of Council of the International Association of Classification Societies (IACS) from 2015-2016. He was awarded the Vice Admiral Emory S. Land Medal in 2013 for outstanding accomplishment in the marine field, the United Seaman's Service Admiral of the Ocean Seas Award in 2016 for outstanding contributions to the maritime industry, and is a member of the International Maritime Hall of Fame Class of 2016.