

## NS PROFESSIONAL SERVICES

Achieving a clear match between business expectations and project plans is crucial to success in implementing ERP systems. The *NS Implement for Success* methodology ensures that objectives are met on every project and the interests of the mariner are included in every activity.

The *Implement for Success* methodology ensures that technology is deployed to match business needs and employs a 5-stage process of configuration and training activities leading to fleet-wide adoption and continuous improvement. At every stage the project team focuses both on getting the system ready for the business and getting the business ready for the system.

### SERVICES

A variety of professional services are available to accelerate your projects and improve your operations.

- **Data** - NS helps you gather, cleanse and populate all machinery data required to set up a working fleet management system quickly and efficiently. Leveraging an offshore team of marine experts, this service is a cost-effective way to accelerate this crucial task.
- **Implementation and Project Management** - NS assists in all aspects of technical implementation and project

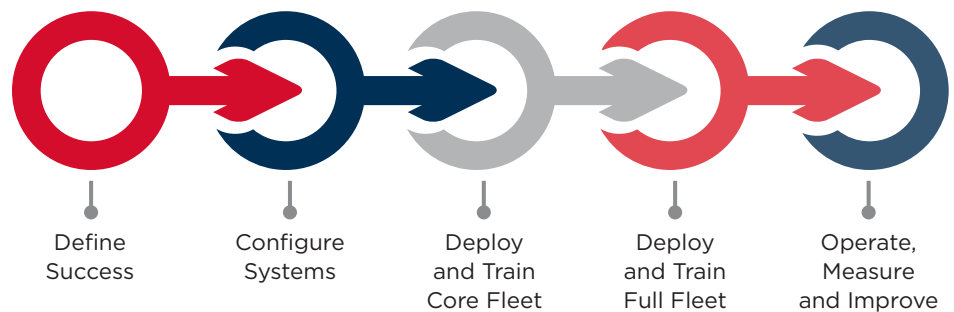
management, focusing on turnkey solutions delivering improved results for both onshore staff and crew.

- **Advisory Services** - NS consultants use the combined knowledge of ABS and NS to deliver best practice advice in adapting business processes to technology solutions, utilizing the knowledge base assembled by the *NS Fleet Management Center of Excellence*.
- **Training** - Standard and customized training is available

to ensure effective adoption by staff and crew, reflecting best practices as implemented in your organization.

- **Documentation** - Standard and customized documentation is available as a resource for continued excellence in operations.
- **Custom Reports and Interfaces** - Leveraging the data in NS is a key to enduring competitive advantage. Custom reports and interfaces from a team of dedicated experts enables maximum usage of NS data in each client environment.

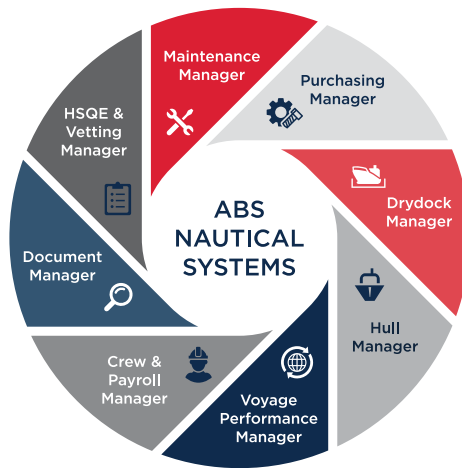
### Implement for Success Methodology








### ABOUT ABS NAUTICAL SYSTEMS

At ABS Nautical Systems (NS), marine and offshore is our focus. Our software design, implementation approach, industry expertise and ongoing support capabilities reflect a deep history in the maritime sector. NS provides a unique understanding of the challenges in the maritime and offshore business supported by the depth and breadth of experience of ABS. NS offers powerful solutions for a complex world, with technical management, workforce management and compliance software that solves real problems for real mariners. NS is your partner in driving fleet performance, with software solutions that meet today's challenges and grow with your business.

- **Managed Services** – NS lessens the load on internal technical resources through a variety of customized offerings, ranging from extended support to application hosting.



## THE NS DIFFERENCE

	<p><b>Document-Centered Design</b> Developed by marine experts using familiar concepts to ease implementation and improve adoption.</p>
	<p><b>Implement for Success</b> Unparalleled assistance to ensure successful implementation and adoption of the software through our Project Management organization.</p>
	<p><b>Fleet Management Center of Excellence</b> Bringing thought leadership and best practice knowledge from the industry and ABS to drive innovation.</p>
	<p><b>Ship and Shore Collaboration</b> Replication to enable real-time visibility to every vessel, as well as the entire fleet.</p>
	<p><b>NS Cloud</b> An easy and cost-effective option for implementation, deployment and management of the Nautical Systems software.</p>

**POWERFUL | SIMPLE | RELIABLE**



**WORLD HEADQUARTERS**

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